

South Carolina Self Storage Association – Annual Meeting

AGENDA

Date: October 13th 2011

Time: Noon-4pm

**Place of Meeting:
Columbia, SC**



- ▣ Registration and Membership Sign-Up
- ▣ Call to Order
- ▣ Introduction of Sponsors
- ▣ Networking Break and Lunch
- ▣ President's Report – J. Wallace
 - Efforts with the Association
 - Website Review & Request for *Suggestions*
 - Future Vision Statement
- ▣ Education Shorts:
 - Storage Building Attributes
 - Financing Self Storage
 - Insurance in the Industry
- ▣ Break – 15 minutes
- ▣ Treasurer's Report– Brad Poe
 - Budget Overview & Dues Update
- ▣ Legislative Update – Brad Poe
- ▣ Keynote Address – Scott Zucker
 - Legal Hot Topics for 2011
- ▣ Adjournment

Sponsors:



THE INDUSTRY LEADER
FOR DESIGN AND INSTALLATION OF STORAGE UNITS.

Heath Jackson Mulkey

President

STORAGE STRUCTURES

770-456-1602 work

www.StorageStructuresInc.com



Self-Storage & European Division

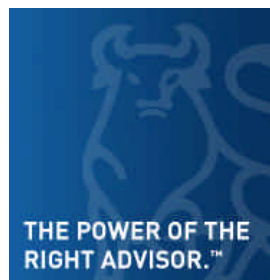
Roc Hughes

E-mail: roch@dbci.com

Phone: (678) 409-1831

Since 1990, DBCI has remained a leading manufacturer and marketer of self-storage doors, components and solutions. DBCI continues to provide our customers with the highest quality products and services in the industry. We know value is just as important as quality, so we design our doors and hallways to be economical, yet strong, efficient and durable.

DBCI remains true to its commitments of partnership, innovation and the manufacturing of superior products and service through numerous techniques. We offer solutions that best accommodate our customers and add value to your business.



Alex Diaz
Financial Advisor

Merrill Lynch Wealth
Management
Office: 864-298-0871



Blake Adams, CIC
Commercial Insurance
(843) 406-1186

badams@tayloragency.com

Established in 1979, Taylor Agency serves as an independent full-service insurance brokerage offering commercial lines, employee benefits, personal coverage, as well as other financial services.

Topic: Legal Hot Topics for 2011

This Program will update Owners and Managers on some of the most important developments in the self storage industry over the past year. Every Operator should know about the legislative changes made around the country to modernize self storage lien laws, the shift in technology and law to allow lease agreements to be executed electronically, current case decisions affecting the limits of liability for self storage facilities and how to properly dispose of abandoned records found in tenant's units.

These are just a few of the topics to be discussed. Others include:

1. Lien sale issues under South Carolina law
2. Using e-mail in your operations legally
3. Strategies for collecting payments from your tenants and avoiding sales.
4. Avoiding the wrongful sale claim.

Don't miss this opportunity to get updated on the legalities affecting your business.

SPEAKER: Scott Zucker, Esq.

Scott Zucker is a partner in the Atlanta law firm of Weissmann Zucker Euster Morochnik P.C. where he specializes in real estate and business litigation. Scott represents self storage owners and managers throughout the country on legal matters including property development, facility construction, lease preparation, employment policies and tenant claims defense. He also provides, on a consulting basis, advice to self storage companies in the areas of foreclosure and lien sales, premises liability and loss control safeguards.

Mr. Zucker obtained his undergraduate degree from Washington University in St. Louis and his law degree from George Washington University in Washington, D.C. Scott is legal counsel to a number of State self storage associations, a frequent lecturer at national self storage conventions and is a contributing legal writer for trade magazines such as the Mini- Storage Messenger and Inside Self Storage. Scott is the author of *Legal Topics in Self Storage: A Sourcebook for Owners and Managers*. He is also a partner in the Self Storage Legal Network, a subscription based legal services for self storage owners and managers.



**WEISSMANN
ZUCKER
EUSTER
MOROCHNIK P.C.**
Attorneys at Law

Scott I. Zucker
Weissmann Zucker Euster Morochnik P.C.
One Securities Centre
Suite 650
3490 Piedmont Road
Atlanta, Georgia 30305
404.364.4626 direct